COUNTY GOVERNMENT OF BARINGO



DEPARTMENT OF AGRICULTURE, LIVESTOCK AND BLUE ECONOMY

TENDER NOTICE – REQUEST FOR PROPOSAL FOR LEASING AND OPERATIONALISATION OF MAOI ABATTOIR/CLASS A SLAUGHTER HOUSE IN BARINGO COUNTY

REQUEST FOR PROPOSAL (EXPRESSION OF INTEREST)

ASSIGNMENT TITLE: EXPRESSION OF INTEREST FOR PRIVATE INVESTOR TO LEASE AND OPERATE THE MAOI ABATTOIR –BARINGO COUNTY

Reference No: RFP NUMBER: BCG/RFP/001/2025-2026

Baringo County is 70% ASAL and livestock production is the backbone of the economy. It provides food security & income to the households, social security and societal pride for the community. Livestock is a source of livelihood to 80% of the population and 70% of employment(*Baringo CIDP 2023-2027*). Enhancing livestock production, value addition and improved marketing is in line with the vision 2030, Bottom up National agenda, County Integrated Development Plan (CIDP) and the Governor's manifesto. The county is situated in the Rift Valley Region and borders Turkana and Samburu Counties to the North, Laikipia to the East, Nakuru and Kericho to the South, Uasin Gishu to the South West and Elgeyo-Marakwet and West Pokot to the West. The main livestock species in the county are goats, sheep, cattle and camels with a population of 1116015, 347359, 539068 and 26820, respectively. The livestock population and the facilility's strategic location and proximity to livestock rich counties will ensure constant supply. In addition, efforts have been put in place by the county government and stakeholders to improve livestock productivity through livestock upgrading and feed development programs.

Maoi Abattoir (class A) was constructed in Baringo County through funding from EU under the EU-IDEAS-LED Project and the county government of Baringo. It is situated at Maoi location, in Marigat ward of Baringo South Sub-County along the Nakuru-Sigor road, 259 km from Nairobi; 0.390845⁰N, 35.947934⁰E. It is a project of the County Government of Baringo envisioned to tap into the livestock trade of the Northern and North eastern corridor of Kenya. The sole objective is to increase income of livestock farmers by adding value to livestock products and creating employment, thereby reducing poverty and contributing to local economic development. This will be achieved by expanding livestock marketing opportunities through processing of high end meat products for domestic and international markets. The abattoir is a newly completed facility with

initial capacity of processing 1000 carcasses of small stock (sheep& goats) and 200 large stock per day.

The Abattoir has the following notable physical and functional infrastructure:

- I. Three phase electricity
- II. Powered borehole with clean, safe, quality and good volume water on site.
- III. Complete and high capacity waste disposal system
- IV. Perimeter stone block wall with two main gates and gate houses
- V. Complete cold-chain system with chillers and freezers
- VI. Good landscaping with cabros
- VII. Good access road

The County Government of Baringo wishes to entrust the operation and management of the abattoir to a willing, competent and experienced private investor who would operate the abattoir as a business under the legally available options as per the laws of Kenya governing government private lease agreements.

The Private investor shall perform the following –

- a) Enter into an agreement /memorandum of understanding with the county Government of Baringo as an entity and representative of the Livestock producers of Baringo County on the terms of engagement.
- b) Operate and manage the abattoir as a private business venture.
- c) Pay the agreed monies/fees promptly to the County Government of Baringo for the Use of the Facility.
- d) Work with the Directorate of Veterinary services on veterinary public health compliance.
- e) Capacity build the local community on livestock production and value addition.
- f) Prioritize livestock sourcing from local community while ensuring fair prices
- g) Source labor from the local community unless the expertise is not locally available
- h) Maintain and safeguard the county investment during the operation period and handover the facility in its original state after lease expiry.
- i) Adhere to the Environmental and Social Management Plan guidelines
- j) Develop a risk management plan and ensure compliance with laws and regulations

- k) Strict premise usage compliance; use the facility strictly for its intended purpose requiring consent for any modification
- 1) Community engagement and social responsibility through programs and partnerships

The Interested investor shall fulfil the following requirement: -;

- a) Demonstrate interest to invest in the abattoir.
- b) Demonstrate clear understanding of the Government Private lease agreements.
- c) Demonstrate experience and expertise in major abattoir operations including global markets.
- d) Demonstrate organizational set up to operate and manage the abattoir
- e) Have a Strategy on supply of livestock to the abattoir and the marketing abattoir products and by-products.
- f) Demonstrate financial ability to support such engagement

The following **certified** documents must be submitted as part of the expression of interest:

- 1. Certificate of Incorporation/Partnership deed/business certificate.
- 2. Valid Tax compliance certificate.
- 3. A list of directors as contained in the CR12/13 Form or its equivalent. Printed within the past recent Six (6) months.
- 4. Four referees to ascertain the investor has undertaken a similar business investment successfully.
- 5. Valid business permit
- 6. Current business profile
- 7. Certified copies of bank statement
- 8. Declaration that the firm is not debarred, insolvent, in receivership, bankrupt or subject to legal proceedings or in the process of being wound up.
- 9. Prove of Pre-Bid conference attendance.

EXPECTED RESPONSE

In responding to this Expression of Interest call, your EOI must cover the following areas:

1. A technical proposal that portrays a clear understanding of the scope and the business model to be applied (Marks - 20).

- 2. Proposed business plan of the investment (Marks 20).
- 3. CVs and academic credentials of the key personnel working with the investor (Marks 10).
- 4. Four (4) reference letters with valid addresses (Marks 5).
- 5. Oral presentation/submission (Marks 15).

<u>NB:</u>

- To proceed to oral presentation a bidder **MUST** score **50 marks** or above.
- After Oral Presentation, Financial bids will be invited from the responsive bidders.

More information can be obtained from the website <u>www.baringo.go.ke</u> and the public procurement information portal (PPIP) <u>www.tenders.go.ke</u>, bidders may contact our offices for any clarification through email address <u>directorscm@baringo.go.ke</u> or <u>supplychain@baringo.go.ke</u>.

The duly completed technical proposal should be enclosed in plain sealed envelopes clearly marked with Request for Proposal Number and Name and deposited in the tender box situated at the Supply Chain Management Office, AFC Building, Baringo - Kabarnet and be addressed to:

County Secretary County Government of Baringo P.o Box 53-30400, Kabarnet, Kenya

So as to be received on or before <u>Thursday 13th November 2025 at 12 NOON (East African Time).</u>

Kindly note: Electronic Proposals Shall not be permitted and late bids will be rejected.

Bids will be opened on <u>Thursday 13th November 2025</u>, <u>at 1200hrs</u> in the presence of bidders' representatives who choose to attend at County Treasury Headquarter Offices, located at AFC Building.